



LOUIS CANONICO, P.E.

Regional Vice President/Principal in Charge, Loudoun

Education:

GRADUATE STUDIES, CIVIL ENGINEERING
University of California, Berkley

GRADUATE STUDIES, CIVIL ENGINEERING
University of Maryland, College Park

BACHELOR OF SCIENCE
United States Military Academy

Years With ccl 22

Years With Other Firms 11

Professional Registration: VA - Professional Engineer
MD - Professional Engineer

Professional Activities: Past Chairman and Member Emeritus:
Loudoun County Economic Development Authority
Member, ASCE, NSPE,
Past President, Loudoun Chapter and Life Director:
Northern Virginia Building Industry Association

Experience/Qualifications:

Mr. Canonico is responsible for all of the activities of the local Loudoun County office to include civil engineering design, land planning and landscape architecture and field and office survey operations on land development and public works projects. He has been the principal in charge of projects, which included the design of major recreational facilities including the Lowes Island Golf Course and Club House with its system of golf cart paths through environmentally sensitive areas, and the design of two recreational centers with outdoor swimming pools in the Cascades Development and one in the Tall Oaks Development. Under the direction of Mr. Canonico, the Loudoun Office of christopher consultants has also provided pro bono land planning, engineering and land surveying services on a number of recreational projects which benefited Loudoun County youth sports programs and other non-profit associations.

Career Experience/Projects Of Interest:

Lansdowne, Loudoun County, Virginia.

Cascades, Loudoun County, Virginia.

South Riding, Loudoun County, Virginia.

CountrySide Manor, Loudoun County, Virginia. Principal in charge of project team.

LeisureWorld of Virginia, Loudoun County, Virginia. Principal in charge of project team.



CHRISTOPHER J. LUPIA, P.E.
Director of Design

Education:

MASTER OF BUSINESS ADMINISTRATION
Averett College, 1997

BACHELOR OF CIVIL ENGINEERING
Catholic University, 1979

DPE, Prince William County, Loudoun County and
City of Alexandria, VA
Engineers & Surveyors Institute

Years With ccl 17

Years With Other Firms 8

Professional Registration: VA - Civil Engineering #15683 – 1985
WV – Civil Engineering - 2003

Professional Activities: Bull Run Chapter, Virginia Society of Professional
Engineers, Past President and Scholarship Chairman.

Experience/Qualifications:

Mr. Lupia has been active in the civil engineering field since 1979. He is currently the Director of Design of the ccl Loudoun office and is responsible for the planning and engineering design in the office. He has extensive experience in the land development field in Loudoun, Prince William Fairfax Counties and the City of Alexandria. In this capacity, he has been responsible for the design of road, utility and grading plans for both residential, commercial and transportation projects. As a Senior Project Manager, he was responsible for the scheduling, preparation, completion and processing of site development plans through approvals by regulating agencies. This work includes coordination with other professionals including land planners, architects, landscape architects and structural engineers. His responsibilities also include coordination with the developer, subcontractor and inspectors during the construction process through completion. From 1979 to 1985, Mr. Lupia was involved in the water resources field, first as an engineer and later as an engineering section leader. Responsibilities included hydraulic and hydrologic analysis of flood plains for inland and coastal communities in the northeastern United States.

Career Experience/Projects Of Interest:

Heritage Hunt - A 2,034-unit age-restricted community in Prince William County. Work included site and subdivision plans for roads and utilities for single family homes, townhouses, and condominiums as well as coordination with the architect of the adjacent golf course. This work also included construction coordination and support with the prime contractor, utility companies and the golf course contractor.

Potomac Yard Track Relocation - Preparation of plans and construction support of 3 miles of CSX railroad track relocation and associated utilities in the City of Alexandria. Included Coordination between CSX, the National Park Service, WMATA, VMRC and the City of Alexandria.

Goodwin House - Site plan for a new fifteen story building and parking garage and renovations to an existing nine story building for a home for the elderly community in the City of Alexandria.

Portner's Landing - Site plan for 34 townhouse and 92 condominium units in the City of Alexandria.

Arrowood - Subdivision plans for a 250 lot single-family subdivision in Prince William County. Included a storm water management pond and a flood plain study.

Briarwood - Subdivision plans for a 31-lot single-family subdivision in Fairfax County.

Hunter Mill Estates - Flood plain study and design of a regional storm water management pond in Fairfax County, Virginia.

PAUL W. TIFFIN P.E.
Senior Project Manager, Associate

Education: BACHELOR OF SCIENCE/CIVIL ENGINEERING
Virginia Polytechnic Institute and State University

Years With ccl 15 **Years With Other Firms** 8

Professional Registration: VA – Professional Engineer #20550

Professional Activities: American Society of Civil Engineers
Bull Run Chapter, Virginia Society of Professional
Engineers, Past President and Scholarship Chairman.

Experience/Qualifications:

Mr. Tiffin has been active in land development civil engineering since 1982. He has extensive land development experience in Northern Virginia, leading a team of engineers and technicians in residential and commercial design, as well as engineering analysis and studies related to development. Mr. Tiffin is responsible for development and review of construction plans, and processing the plans through County and State agencies to approval, coordinating closely with individuals within the regulatory agencies. Mr. Tiffin also works closely with developers, architects, other engineers, owners, contractors and inspectors from project inception through construction.

Career Experience/Projects Of Interest:

Loudoun County Parkway – Responsible for the design of approximately 8000 feet of road improvements for an existing 2 lane road to a 4 lane divided roadway with shoulders, 2 major floodplain crossings utilizing multiple cell arch culverts, and storm water management/best management practice considerations, financed with County, Virginia State, and private funds. With public funds involved, worked closely with County and State transportation officials responsible for public roadway improvements. Also coordinated with utility companies for the construction and relocation of utilities lines along the existing and proposed road.

Lansdowne – Responsible for design and ultimate State maintenance acceptance of approximately 16,700 feet of 4 lane divided roadway, and related infrastructure improvements for the commercial park area, coordinating with surrounding developments.

Round Hill – A 1200 unit single-family development surrounding the Town of Round Hill, Virginia. Design of infrastructure plans for development of single-family detached and attached units, including roads, sewer, water, storm drain, storm water management, and other land development related items. Also involved road improvements to surroundings existing roadways, including Route 7 for widening turn lanes. Coordinated with the developer, land owners, residents, as well as State and County regulatory agencies.

Leisure World of Virginia - A 2,000 plus unit age restricted development in eastern Loudoun County, Virginia. Planning and design of all infrastructure, including storm water management, water sewer, storm drain, roads and other land development related items.

Loudoun Tech Center – Various development and infrastructure plans for commercial office building in a 300-acre commercial office park.

Loudoun County Sanitation Authority – Construction plans for 7 miles of sanitary sewer trunk main ranging in size from 36" to 72" in diameter, and 2.5 miles of 30" diameter water main.

Commonwealth Center – Design of infrastructure and floodplain studies for development of a 230-acre office park, including design of 1.5 miles of 4-lane divided roads, and site plans for 1.4 million square feet of office space.

The Fairways @ Lansdowne – Design of infrastructure, including storm water management and site improvements associated with the development of a 690-unit rental apartment community within a 2,000-acre mixed use development.

St. Theresa Parish – Design and planning of infrastructure for a 20-acre church site including phased development of a school, through development of the church with all associated infrastructure.

Belmont Glen – Roadway widening improvement design in support of approximately 50 single-family lots along existing Route 659 for left and right turn lanes. Design of roadway and infrastructure for local subdivision streets.

GARY SCHAFER, Certified Arborist
Project Manager

Education:
Contracting)

BACHELOR OF SCIENCE (Landscape

The Pennsylvania State University - 2000

Years With ccl 4

Years With Other Firms 0

Professional Registration: International Society of Arboriculture

Experience/Qualifications:

Gary has been providing landscape plans and arborist services throughout the Northern Virginia area since August 2000. He has been a Certified Arborist since June 2003, and has worked on many properties throughout the area, identifying trees and assessing a condition rating for those trees. Gary has also provided land planning services, such as commercial office parks, parking lot design, and residential subdivision plans for the company since his start with the company.

Career Experience/Projects Of Interest:

Lansdowne – Jack Kent Cooke Foundation, Loudoun County, Virginia
(Tree Identification)

Arlington - Alcova Row, Arlington County, Virginia
(Tree Identification and Tree Condition Rating)

Leesburg – Holy Trinity Lutheran Church, Town of Leesburg, Virginia
(Landscape Plan)

Belmont Greene – Cathedral Church of the Transfiguration, Loudoun County, Virginia (Rezoning/Planning)

Sully Manor – Fairfax, Virginia
(Project Management, Entrance Wall Construction Plans)

MICHAEL J. O'HARA JR., P.E.
Project Manager - Associate

Education: Bachelor of Science, Civil Engineering
Lehigh University, 1994

Years With ccl 9 **Years With Other Firms** 3

Professional Registration: Virginia – Professional Engineer - #34168
LEED Professional Accreditation - 2005

Experience/Qualifications:

Mr. O'Hara's responsibilities include feasibility studies, project scheduling, contracts, and cost estimates. His project design work involves lot layout, road design (horizontal and vertical), utility locations (horizontal and vertical), overlot grading, waterline analysis, sanitary sewer design, storm water management and BMP water quality calculations, flood plain modeling delineations, pavement design, landscaping, bond estimates, and soil erosion control measures. Mike manages daily operations for numerous projects including design, correspondence, meetings, permitting, and processing of plans through government agencies.

In 2005, Mr. O'Hara became the first employee at christopher consultants to attain a LEED Accreditation for his work in environmentally sound design.

Career Experience/Projects Of Interest:

Potomac Yard - Arlington, VA - Member of the design team involved in the planning phase of the multi-use project. Completed the Phase Development Site Plan (PDSP), which included design for the light rail system, pedestrian circulation, road network, and utilities (e.g. sanitary, storm, electric). Involved in conceptual plans for BMPs, storm water management, and solid waste management. Helped draft the complex proffer condition package. Attended citizen meetings, special project committees (transportation, open space, urban design), and county meetings.

Powhatan Springs Skate Park – Arlington, VA - Design engineer for Arlington County's first skateboard park. The project included parking lot, underground SWM, athletic field, buildings, viewing areas, utility services, and an interactive innovative BMP system used for educational purposes.

Arlington County Transitway – Arlington, VA – design of the stormwater collection system and alignment for the mile long dedicated corridor through Potomac Yard including station work.

Potomac Yard - Alexandria, VA - While working on the conceptual design of this major project, Mr. O'Hara worked on the road and bridge layout, the utility design, and the storm water management and BMP systems. One of his duties included coordinating with the design team, the City, and the school board the design of athletic fields and the addition to the George Washington Middle School.

Potomac Yard – Land Bay 'A' - Arlington, VA - Civil Engineer for the design and construction of a 654,000 SF Office and Retail Two Tower Complex. The proposed development included a new street, modifications to the existing Crystal Drive section, utility relocations, and underground BMP vault. Mr. O'Hara was involved in the permitting process with Arlington County as well as the LEED silver certification program. Includes both 4.1 plan processing as well as final site plans.

Potomac Yard – Infrastructure Design - Arlington, VA – Designed the public road system (Arlington County and VDOT) proposed for the entire project including utilities and grading. Coordinated with traffic engineer, landscape architect and the private utility companies.

Potomac Yard – Land Bay 'E' – Arlington, VA - Civil Engineer for the design and construction of a 400 unit (400,000 SF) apartment building with ground floor retail. The proposed development includes a BMP facility located in the underground garage, utility services, road frontage modifications, permitting and the LEED certification program. Includes both 4.1 plan processing as well as final site plans.

Liberty Row - Alexandria, VA – As a member of the design team, Mr. O'Hara's responsibilities included coordination with the city, utility companies, and the extensive team, as well as the permitting process for the construction of three, four-story condominium buildings with an underground garage, BMP facilities, internal drives, courtyard, and street frontage improvements.

Faircrest Land Bay 1 – a two section, 150 unit rear load townhouse development.

Montessori School – design of a private school with underground SWM/BMP controls, parking lot and play area.

Langley School – designed the site work for a new fine arts center and also the overall campus master plan including SWM/BMP, trails, utilities, landscaping and parking.



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Partner
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Years of Experience

28

Education

B.A., University of Virginia
J.D., University of Virginia School of Law

Professional License

Member, Virginia State Bar

Practice Profile

William W. "Bill" Harrison, Jr. is a partner in the Business Section at Williams Mullen in the Virginia Beach office. He serves as co-chair of the firm's Public Finance Team, and he has extensive experience in the issuance of tax-exempt bonds and the use of public-private partnership structures. In addition, Mr. Harrison has been responsible for a variety of complex commercial real estate transactions, both as counsel to institutional lenders and developers.

Relevant Experience

Mr. Harrison's public finance practice involves his engagement as bond counsel and underwriter's counsel in connection with the issuance of appropriation supported debt and general obligation bonds for the financing of a myriad of public facilities such as higher education facilities, correctional facilities, police training academies and state-owned office buildings. He has also been engaged in connection with the advanced refunding of governmental obligations and private activity bonds.

Mr. Harrison's service as a member of Virginia Beach City Council (1994-2002) gives him a unique perspective in the planning of public-private partnerships. He has been successful in crafting such public-private joint ventures for municipal parking facilities, public entertainment complexes, golf courses and hotel projects.

Mr. Harrison has extensive experience with the Virginia Public-Private Education Facilities and Infrastructure Act of 2002. For example, he served as lead counsel to the developer in negotiation of the Comprehensive Agreement with the City of Chesapeake, Virginia, for the design, construction and financing of a new multi-story Community Services Board office building.



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Charles E. Wall

Partner

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Years of Experience

17

Education

B.B.A., College of William and Mary
J.D., University of Richmond School of Law

Professional License

Member, Virginia State Bar

Practice Profile

Charles E. "Chuck" Wall is a partner in the Business Section at Williams Mullen in the Richmond office. His practice includes a concentration on public-private partnerships, construction law, public procurement and public finance. In the privatization arena, Mr. Wall has represented many private proposal teams and has drafted and negotiated multiple partnering agreements with public entities. He is also experienced in state and local government relations and he regularly counsels and represents clients with respect to a wide variety of corporate and business dealings.

Relevant Experience

Mr. Wall has developed extensive experience with the Virginia Public-Private Education Facilities and Infrastructure Act of 2002 (PPEA) and the Virginia Public-Private Transportation Act of 1995 (PPTA), and he has lectured extensively on the Commonwealth's privatization laws. He has represented dozens of private entity teams in PPEA and PPTA proposals to state agencies, local governments, regional authorities and school boards across the Commonwealth, and he has been responsible for drafting and negotiating resulting Interim Agreements and Comprehensive Agreements. In addition, Mr. Wall serves on the committee appointed by the General Assembly to review and revise the PPEA Model Guidelines.

Mr. Wall represented the private entity team in negotiation of a \$70 million Comprehensive Agreement with the Warren County School Board for development, design, financing and construction of two new high schools under the PPEA. In addition, he served as lead counsel to the developer in negotiation of the Comprehensive Agreement with the Virginia Department of Transportation for development, design and construction of the 36-mile Route 58 corridor from Hillsville to Stuart, Virginia. The first phase of this \$339 million PPTA project involved widening Route 58 in Patrick County, with a new Blue Ridge Parkway bridge.

In addition to his privatization practice, Mr. Wall has significant experience in corporate and business matters. This practice includes counseling and representing clients with respect to entity organization and structuring, mergers and acquisitions, dispute resolution, and a wide variety of commercial contracts, complex transactions and strategic ventures.



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Years of Experience

38

Education

B.B.A., University of North Carolina at Chapel Hill
J.D., University of Richmond School of Law

Professional License

Member, Virginia State Bar

Practice Profile

Ralph L. "Bill" Axselle, Jr. joined Williams Mullen's Richmond office in 1990 after retiring from the Virginia General Assembly. He is a partner in the Governmental Affairs Section and his practice concentrations include governmental affairs, public-private partnerships, administrative law, land use and public finance, which he practices before state and local governments. Mr. Axselle also gives business advice to a number of medium-sized and large corporations.

Relevant Experience

Mr. Axselle has been extensively involved in more than a dozen different proposals under the Virginia Public-Private Transportation Act of 1995 (PPTA) and the Virginia Public-Private Education Facilities and Infrastructure Act of 2002 (PPEA). With respect to the PPEA, Mr. Axselle was instrumental in drafting the legislation, he served on a committee which reviewed the Model Procedures, and he was consulted in development of the Commonwealth of Virginia Procedures.

Mr. Axselle served in the Virginia House of Delegates from 1974 through 1990. A ranking member on a number of major committees, he also was Chairman of the Governor's Regulatory Reform Advisory Board (1982-1985) and the Governor's Commission on Efficiency in Government (1986-1988).

Since his retirement from the House, Mr. Axselle has served as chairman of the Regulatory Climate Workgroup of the Economic Recovery Commission (1991) and as a member of the Virginia Regulatory Roundtable (1992), the Blue Ribbon Strike Force: Governor's Commission on Government Reform (1994), the Virginia Strategy Board (1998), the Governor's Commission on Transportation Policy (1999-2000) and the Administrative Law Advisory Committee for the Virginia Code Commission (1994-2000). He also has been appointed by two Governors to serve on the Virginia Commonwealth University Board of Visitors and was appointed by the Speaker of the House to serve on the Virginia Freedom of Information Advisory Council.

MARK R. LEWIS, ASLA
Principal/Landscape Architect

Mr. Lewis is a registered landscape architect whose professional career has included a wide range of project experience for private sector development and municipal and institutional facilities. His expertise as a principal and lead designer at LSG has encompassed site analysis, detailed site design and construction documentation services for office, mixed use, housing, recreational and public facilities as well as master planning for large-scale land development projects encompassing several thousand acres.

- **LANSLOWNE TOWN CENTER, LANSLOWNE, VIRGINIA.** Mr. Lewis is overseeing design and construction documentation for this 80-acre Main Street community that will include a range of residential options, commercial, retail, office, and public gathering places. LSG's scope of work includes the design of key entries, streetscape, pocket parks, screening, the retail center plaza, and the Town Commons at the residential center.
- **METROPOLITAN AT RESTON TOWN CENTER, RESTON, VIRGINIA.** Provided site design and construction documentation for the 1000-unit condominium/apartment complex with ground floor retail. LSG's scope for this mixed-use development involved urban park design, streetscape and foundation improvements around all buildings, and courtyard design developed over structure. The firm provided details for streetscape and thematic lighting, security gates, signage, pools, site furnishings, and planting.
- **VILLAGE AT LEESBURG, LEESBURG, VIRGINIA.** Mr. Lewis led concept design efforts for this mixed-use development of upscale retailers and restaurants, offices and a variety of luxury residential units including active adult units. The design is reminiscent of a traditional main-street with tree-lined boulevards and an inviting central plaza. A major component of the project involved landscape design of a new highway interchange and overpass.
- **EAST MARKET @ FAIR LAKES, FAIRFAX, VIRGINIA.** Mr. Lewis is Principal-in-Charge for this mixed-used project with townhouses, condominiums and retail. LSG is responsible for streetscape development along East Market Drive, design of entrance Features at the residential entries as well as retail signage/monumentation, and retail frontage, plaza and parking areas.
- **KING FARM, ROCKVILLE, MARYLAND.** Mr. Lewis directed the landscape infrastructure design effort for King Farm, a 400-acre Traditional Town. The scope of work includes streetscape, signage and open space design for all aspects of the community including residential neighborhoods and the commercial center.
- **METROPOLITAN PARK, ARLINGTON, VIRGINIA.** Provided site design and construction documentation for this eight-phase project. This mixed-use development includes 3,200 condominium and apartment units with retail space and several urban parks. LSG's initial scope was to develop an overall landscape design concept for the streetscape, urban parks and courtyards. Phase I scope involved detailing the first urban park, surrounding streetscape and central courtyard.

Education The Ohio State University, Bachelor of Science, Landscape Architecture, 1977

Registrations Maryland, Virginia and Ohio

Professional Activities American Society of Landscape Architects, National Association of Home Builders (NAHB), Northern Virginia Building Industry Association (NVBIA)

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ROBERT KARL ESSELBURN, ASLA
Principal/Landscape Architect

Mr. Esselburn is an accomplished landscape architect with over 25 years experience creating successful site designs and a sense of place in commercial, residential and mixed-use projects in the Washington Metropolitan area. He brings exceptional skill in designing and detailing with the landscape architectural palette of paving, plant materials, water, and site architectural features, and is able to render these designs in compelling presentation graphics. In addition to his talent as a designer, he has considerable experience with presenting projects to public audiences and to reviewing agencies.

- **CATOCIN CIRCLE CENTER, LEESBURG, VIRGINIA.** Mr. Esselburn is overseeing landscape architectural design of this 8-acre mixed-use development consisting of office, retail, and restaurant space and a four-story parking garage. LSC's scope of work includes entry signage, streetscapes, water features, retaining walls, perimeter landscape and building edges.
- **NATIONAL GATEWAY AT POTOMAC YARD, ARLINGTON, VIRGINIA.** Mr. Esselburn is Principal-in-Charge for 3-acres of open space and parkland at this new mixed-use development blending residential units with office space and restaurants. The project includes streetscapes, tree lined sidewalks, plazas, an amphitheater, various fountain features and public art.
- **CITY OF HOPEWELL MASTER PLAN, HOPEWELL, VIRGINIA.** As Principal-In-Charge, Mr. Esselburn was responsible for the open space and streetscape design guidelines for the City of Hopewell, Virginia. The final product from the multi-disciplined team was a comprehensive Master Plan that determined the downtown niche, recommended physical improvements and provided a marketing plan to attract new investment and consumers to downtown Hopewell.
- **TRAVILLE VILLAGE CENTER, ROCKVILLE, MARYLAND.** Mr. Esselburn served as Principal-In-Charge providing landscape design and construction documentation for the retail and transit center complex including town greens, Transit Center, streetscape design and parking layouts.
- **BETHESDA VIEW, BETHESDA, MARYLAND.** Mr. Esselburn provided site development and construction documentation for this seven-story mixed-use project. The project included design of streetscape, public amenity space, and an over-structure pedestrian plaza.
- **KING FARM, ROCKVILLE, MARYLAND.** Mr. Esselburn worked with Mark Lewis on the landscape infrastructure design effort for King Farm, a 400-acre Traditional Town. The scope of work includes streetscape, signage and open space design for all aspects of the community including residential neighborhoods, office and retail.

Education

The Ohio State University, Bachelor of Science in Landscape Architecture, 1980
Bowling Green State University, Bachelor of Arts, 1976

Registrations

Registered Landscape Architect: Maryland, Virginia

Professional Activities

American Society of Landscape Architects

BRIAN JACOBSON, ASLA
Associate/Landscape Architect

Mr. Jacobson brings to the project significant experience in Construction Documentation and Specifications, Construction Administration, and Design-Build of public facilities. He has in-depth experience coordinating with large interdisciplinary teams and is well-versed in all phases of construction. His recent projects include:

- **MIDTOWN RESTON, RESTON, VA.** Mr. Jacobson completed Construction Documents and is providing Construction Administration for streetscape and core development at four residential high rise buildings with ground floor retail. Work is divided between two design teams. Mr. Jacobson serves both and maintains a unique position to coordinate work. Construction is underway.
- **ONE METROPOLITAN, ARLINGTON, VA.** Mr. Jacobson recently completed Construction Documents and is providing Administration for a residential tower and public park, the first in a phased 3-block development. He obtained approval for a drainage system that is permitting tree planting in more shallow structure-free zones. Site demolition is underway.
- **BRAMBLETON TOWN CENTER, BRAMBLETON, VA.** Project landscape architect for first-class mixed-use development serving the 2,000 acre Brambleton community. Project includes retail, office and residential uses, upscale grocery store Harris Teeter and a 16-screen multiplex movie theater. In addition to retail opportunities, the Town Center will provide areas for community gatherings. Lush plantings have also been planned throughout the development as well as several water features.
- **EAST MARKET AT FAIR LAKES, FAIRFAX, VA.** Mr. Jacobson is project managing this mixed-use project which includes a Whole Foods, 28,000 sq. ft. of retail space, and 400 residential units. LSG is responsible for streetscape development, entrance features, building frontage, a village green and courtyards.
- **BARRANCAS NATIONAL CEMETERY EXPANSION PENSACOLA, FL.** Mr. Jacobson prepared specifications and assisted with coordination among the client and multidisciplinary subconsultants for the design build bid documents for Section 52 for development of 762 standard-sized gravesites in the annex area.
- **PARK CREST, MCLEAN, VA.** Mr. Jacobson is project managing this condominium project which includes retail space and a variety of open space areas, both formal and informal. LSG has designed streetscape development, informal park/green spaces, courtyards and vehicular plazas, over structure open space areas, passive parks and open spaces along the perimeter of the site and pools and terraces on the rooftop.

Education

University of Florida, Master of Landscape Architecture, 1993
University of Florida, Bachelor of Science in Horticultural Sciences, 1989

Registrations

Maryland

Professional Activities

American Society of Landscape Architects

Civic Activities

Team Leader, Community Emergency Response Team 203, City of Alexandria
Authorized instructor in Lay Responder First Aid, CPR/AED by the American Red Cross

AMOL DESHPANDE, ASLA
Project Manager/Landscape Architect

Mr. Deshpande is a landscape architect with a background in Landscape Architecture, Architecture and planning. He works much of the time as a supporting member of a design team, working on planting design, site planning, and construction documentation for public streetscape revitalization, commercial, institutional, and private developments. In addition he has worked managing the design and coordination of several small institutional and private developments.

- **GREENE MILL PRESERVE, LOUDOUN COUNTY, VA.** As a staff architect Mr. Deshpande has been responsible for the design and coordination of this multifaceted residential development project. Project scope includes planning and design of Entry Features, streetscape and other amenities. He has worked closely with the Principal-in-charge, clients and other consultants to create a comprehensive Illustrative Master Plan and bring conceptual plans through to the development of construction documents.
- **RANDOLPH SQUARE, THE VILLAGE AT SHIRLINGTON, ARLINGTON, VA.** He is working with the Principal-in-charge to develop an Urban Plaza and Streetscape plan for this office complex. Mr. Deshpande is responsible for design development and coordinating with the client and sub-consultants on the design team to produce 4.1 submission sets.
- **8400 WISCONSIN AVENUE, BETHESDA, MD.** Mr. Deshpande is currently working with the Principal-in-Charge to develop an Urban Plaza and streetscape master plan for this mix-development project. His involvement includes preparation of schematic design options and illustrative plans in addition to coordinating with the client and other project team consultant.
- **MCLEAN STREETScape DEMONSTRATION PROJECT, MCLEAN, VA.** As a staff landscape architect, Mr. Deshpande has developed construction drawings and details. He has led coordination with Fairfax County Dept of Public Works, McLean Revitalization Group, various product vendors and other project team consultants for this demonstration project in McLean, Virginia.
- **GUILFORD, THE FIRST VILLAGE OF BRYAN'S ROAD TOWN CENTER, CHARLES COUNTY, MD.** Mr. Deshpande has served as a project manager for planning and design of this 220-acre residential development based on Neo-Traditional principles. He prepared architectural and landscape design guidelines as well as illustrative graphics, coordination with the client and other team consultants.
- **THE PENINSULA AT INDIAN RIVER BAY, MILLSBORO, DE.** Mr. Deshpande has worked as a part of the team for this on going 900-acre second home community. Mr. Deshpande has been actively involved in planning and design of entry features, Model Court, Lakeside Village, Nature Center and various parcels within the project. He was also instrumental in preparation of construction documents and bid sets for various parts of the project.

Education

Virginia Polytechnic Institute, Master of Landscape Architecture, 2003
Pune University, India, Bachelor of Architecture, 1999

Professional Activities

American Society of Landscape Architects

CHRISTOPHER TURNBULL
PRINCIPAL ASSOCIATE

PROFILE:

Mr. Turnbull has 20 years of transportation experience in traffic, parking, planning, and engineering. He has worked for both public sector and private real estate developer clients. This experience includes traffic impact studies, parking facility analysis and design, transit planning, capacity analysis, data collection, and design.

EXPERIENCE:

Traffic Impact Studies. Conducted numerous traffic impact studies for large and small residential, commercial, and mixed-use projects in the Washington metropolitan area and nationwide. This includes preparation of analyses and reports in support of rezoning, subdivisions, and site plan approvals. Local experience includes studies in Loudoun, Fairfax, Arlington, and Prince William Counties, Virginia; Montgomery, Prince Georges, and Howard Counties, Maryland; the cities of Vienna, Alexandria and Rockville; and the District of Columbia. National experience includes recent work completed for the openings of Colorado Mills and St. Louis Mills shopping centers.

Parking Analysis/Design. Conducted parking needs, feasibility, and shared-use studies for real estate developers. Designed or revised parking facility layouts to meet tenant requirements, local statutes, and/or physical limitations.

Transit Planning. Forecasted future ridership demands based on development potential for a future station proposed near the National Harbor project, Prince George's County. Forecasts have also been completed for various projects in the District of Columbia and Arlington, Virginia.

Capacity Analyses. Conducted capacity analyses of intersections, roundabouts, roadway links, freeway ramps, and weaving sections. Methods include the recently updated Highway Capacity Software, Synchro traffic signal coordination software, the SIDRA roundabout analysis package, and the Critical Lane Volume technique.

Traffic Design. Prepared traffic signal installation and traffic signal modification plans for over 250 locations. Prepared numerous signing and striping plans, street lighting and maintenance of traffic plans.

Vehicular Access Studies. Conducted studies of the vehicular access, circulation, and service facility requirements for various developments.

EDUCATION:

Associates of Arts, Mechanical Engineering Technology, Montgomery College, Maryland.

Undergraduate Courses, Mechanical Engineering Technology, California State Polytechnic University, Pomona, California.

University of Berkeley Extension
Type 170 Traffic Signal Controllers

AFFILIATIONS: Institute of Transportation Engineers

EMPLOYMENT HISTORY

1999 - Present

Wells & Associates, LLC
McLean, Virginia
Principal Associate

Responsible for project administration, management of technical staff, technical analyses, design, quality control, documentation, and expert testimony.

1989 - 1999

Willdan Associates
Industry, California
Senior Project Manager

Responsibilities included design, coordination, and management of traffic engineering design projects and support for municipal traffic engineering services. Municipal traffic engineering services include review of citizen requests, roadway speeds, traffic signal operations, and studies/plans for new developments while serving as contract staff.

1986 - 1989

Gorove/Slade Associates, Inc.
Washington, D.C.
Associate

Responsibilities included management of technical, and clerical staff, transportation planning and traffic engineering analyses.

MICHAEL J. EWING

President

Williams Jackson Ewing

EDUCATION

- Bethany College
Bachelor of Arts Degree

MILITARY

- United States Army
First Lieutenant
1970 - 1971
South Vietnam
• Bronze Star

PROFESSIONAL ORGANIZATIONS

- International Council
of Shopping Centers
- Urban Land Institute
- Forum for Urban Design
- Downtown Partnership of Baltimore
- Municipal Arts Society
- National Trust for
Historic Preservation

COMMITTEES

- Port Discovery Children's Museum
Baltimore, MD
- Calvert School
Baltimore, MD
- Seaport Speaks
New York, NY
- Sports Legends Museum
Baltimore, MD

REAL ESTATE LICENSING

- Connecticut - Broker
- Maryland - Broker
- New York - Broker
- Pennsylvania - Broker

Michael Ewing is President and a principal at Williams Jackson Ewing. The firm operates as developers or in partnership and consulting arrangements with a variety of private and public organizations.

EXPERIENCE

Michael Ewing, Principal, formed Williams Jackson Ewing in 1985 with Lehr Jackson and Roy Williams and has since managed the company's retail development initiatives nationwide. Day-to-day he supervises overall planning, design, merchandising, leasing and marketing for the company's portfolio of urban projects, which include Grand Central Terminal in New York City and Union Station in Washington, DC.

Prior to becoming partner at WJE, Mr., Ewing was Vice President at The Rouse Company from 1972-1985. His responsibilities included new development projects such as Faneuil Hall Market Place in Boston and Harborplace in Baltimore. Ewing's projects have been recognized for his work with such awards as the Award for Design Excellence from President Clinton and the National Preservation Award from the National Trust for Historic Preservation.

Michael sets the tone and vision for all of WJE's leasing efforts, operating under the philosophy that each project has its own personality and should be developed to reflect the spirit of the property to meet the needs of the community. It is this philosophy and respect for historic preservation that have helped many urban centers re-unite with residents. Today the company is involved in the restoration/redevelopment of two prized, north eastern landmarks; the Hoboken Ferry Terminal building in Hoboken and the Farley Post Office Building on Manhattan's West Side, soon to become Moynihan Station. Mr. Ewing is also overseeing retail planning and leasing at Chrystie Place in Manhattan's Lower East Side, anchored by a two-level, 85,000 SF Whole Foods market.

WJE's projects are fueled by dynamic, high quality local and regional retail and dining concepts, giving these projects instant destination appeal. It was these same ideals that launched Harborplace and Faneuil Hall into landmark status when they opened; values that continue to fuel the company today.

MICHELE L. DAWSON

Director of Leasing

Williams Jackson Ewing

EDUCATION

- Johns Hopkins University
Master of Science
Real Estate Development
- Towson University
Bachelor of Arts

PROFESSIONAL ORGANIZATIONS

- International Council
of Shopping Centers
- Women in Real Estate

LICENSING

- Maryland
Real Estate Commission
License Sales Person

Michele Dawson is Director of Leasing for Williams Jackson Ewing, overseeing all leasing endeavors for the company and forging and maintaining relationships with national, regional and local retailers and restaurateurs.

EXPERIENCE

Michele Dawson oversees the leasing for the company's portfolio of retail projects. Ms. Dawson is currently leasing Shops at Liberty Place in downtown Philadelphia, Union Station in downtown Washington, DC, Belvedere Square in Baltimore, Maryland and the former DC Convention Center site in Washington, DC. In addition, Ms. Dawson has many relationships with well know retailers and restaurateurs, both nationally and in many local markets. Ms. Dawson is responsible to creating each project merchandising plan, rent roll and tenant improvement allowance budgets for each one of our projects.

Prior to joining Williams Jackson Ewing, Ms. Dawson was with Prime Retail for over eight years. As Regional Leasing Director she oversaw the leasing and merchandising of multiple outlet retail centers including the development of Prime Retail's flagship center; Prime Outlets at Hagerstown.

MICHAEL D. SMITH

Business Development/Project Manager

EDUCATION

- Arizona State University
Bachelor of Science Degree
Real Estate Development

PROFESSIONAL ORGANIZATIONS

- International Council
of Shopping Centers
- Urban Land Institute

COMMITTEES

- Urban Land Institute
Baltimore Chapter
Board of Directors
- Downtown Partnership of Baltimore
Strategic Retail Advisory Board
Board of Directors

Williams Jackson Ewing

Michael D. Smith coordinates business development efforts for Williams Jackson Ewing, analyzing potential development opportunities and seeking out new relationships with potential partners. In addition, Michael oversees the initial phases of each of the company's development projects, including market research, design, merchandising and programming.

EXPERIENCE

Michael currently manages several projects for Williams Jackson Ewing, including the redevelopment of the former Washington, DC Convention Center site in Downtown Washington, DC. Mr. Smith oversees all planning and architectural design responsibilities for WJE plays an integral role in defining the vision for each of the company's projects. In addition to development duties, Michael is responsible for examining new development opportunities for the firm analyzing market, financial, and design issues and trends in evaluating prospective development and leasing projects for the company.

Michael recently completed Williams Jackson Ewing's operations management role at Belvedere Square, a 100,000 SF mixed-use center in Baltimore, Maryland, serving as property manager until the project's redevelopment and re-tenancy was completed. The project is now a thriving jewel in the highly established northern part of Baltimore.

Mr. Smith joined Williams Jackson Ewing following a four-year term in Scottsdale, Arizona at the City's redevelopment authority. While in Scottsdale, he played key roles in the establishment of several redevelopment districts and served as a liaison for the agency, maintaining relationships between private and public sector organizations.

CHARLES F. JOHNSON

Chief Financial Officer

EDUCATION

- Hartwick College
Bachelor of Arts Degree

PROFESSIONAL

ORGANIZATIONS

- International Council
of Shopping Centers
- Urban Land Institute

LICENSING

- Maryland
Real Estate Commission
Licensed Sales Person

Williams Jackson Ewing

Charles Johnson manages retail and mixed-use development and re-merchandising efforts for Williams Jackson Ewing. In addition, Mr. Johnson oversees the daily operations at the firm's home office in Baltimore.

EXPERIENCE

In this position Mr. Johnson oversees retail project development and re-merchandising efforts for several of the company's retail and mixed-use projects. Mr. Johnson works directly with architects, construction managers, leasing representatives and marketing personnel relative to the coordination of WJE's merchandising plans for each of the company's client's projects. Mr. Johnson also performs market research analysis as it relates to the local retail environment that WJE is engage by its clients. In addition, Mr. Johnson is responsible for assessing project economic feasibility and establishing economic parameters for strategic planning.

In his post, Johnson is also responsible for daily operations of Williams Jackson Ewing's Baltimore headquarters, located at Baltimore's Inner Harbor. Mr. Johnson is responsible for assessing project economic feasibility and establishing economic parameters for strategic planning. In addition, he oversees and coordinates all aspects of financial and tax reporting.

Prior to joining Williams Jackson Ewing, Johnson was property manager of Harborplace and The Gallery, Baltimore's premier waterfront destination. It includes 283,000 square feet of retail in two pavilions and The Gallery, a 622-room Renaissance Hotel, and a 265,000-square-foot office tower. Mr. Johnson was in charge of the day-to-day retail mall and office tower management, retail specialty leasing as well as office leasing. He was also responsible for the office and retail operations budget, vendor contracts as well as capital improvement budgets.

JULIAN W. FORE

SUMMARY

Real estate consultant and strategic business advisor. Former partner and worldwide director of a major service line for Arthur Andersen LLP. Previous experience includes two years as Chief Economist and Director of Economic Development for the City of Cleveland, Ohio. Education includes an M.U.R.P. and an M.B.A.

PROFESSIONAL EXPERIENCE

1996-Present FORE CONSULTING, INC (McLean, VA)

President

Provides economic and real estate consulting advisory services to financial institutions, corporations, and development entities, and assists this same client group in the determination and execution of market driven strategies.

1988 - 1996 ARTHUR ANDERSEN LLP (Washington, DC)

Office Managing Director and Worldwide Director of Real Estate Advisory Services

Involved in a full range of the Firm's professional practice for business, government, and institutions. Direct experience includes investment advisory services, strategic business planning and appraisal and valuation services. Accomplishments included:

- Managed the national practice office of 100+ persons and served as practice developer for the worldwide practice.
- Spearheaded the development of new service lines focused on privatization economics and finance, real estate portfolio financial evaluation, corporate real estate and business location consulting, and management consulting for real estate entities.
- Marketed a full range of services to major companies, financial institutions, pension funds and endowments, and overseas investors.

1983 - 1988 GA/PARTNERS (Washington, DC)

Senior Vice President

Provided economic and financial consulting services to real estate clients on a national basis. Promoted from Associate to Senior Vice President in five years. Accomplishments included:

- Served as project manager for the redevelopment of Washington's Union Station in the period preceding the establishment of the Union Station Redevelopment Corporation.
- Advised Freddie Mac on its relocation to Northern Virginia involving some 1.4 million square feet of new construction.

1981 - 1983 CITY OF CLEVELAND, OHIO (Cleveland, OH)

Chief Economist and Director of Economic Development

Directed the city's economic development programs, developed tax and financial incentive packages for major corporations, and structured significant public-private partnerships.

EDUCATION Case Western Reserve University (Cleveland, OH)

Masters of Business Administration, Banking and Finance, 1982

Virginia Commonwealth University (Richmond, VA)

Masters of Urban Regional Planning, 1975

College of William and Mary (Williamsburg, VA)

A.B., Government, 1971

University of St. Andrews (St. Andrews, Scotland)

Exchange Scholar, Economics, 1970

MEMBERSHIPS and PERSONAL

Trustee, College of William & Mary Endowment Association
Chair, College of William & Mary Real Estate Foundation
Vice Chairman, Muscarelle Museum of Art Board of Directors
Trustee, Arlington Community Foundation
Past Chairman, Wesley Housing Development Corporation Board of Directors
Member, The Economic Club of Washington
Community Advisor, Arlington Free Clinic

ROBERT J. CAMPBELL

SUMMARY

Over twenty-five years of professional experience in the institutional valuation and real estate consulting practices of Arthur Andersen LLP and GA/Partners.

PROFESSIONAL EXPERIENCE

1996-Present FORE CONSULTING, INC (McLean, VA)

Senior Vice President

Provides economic and real estate consulting advisory services to financial institutions, corporations, and development entities, and assists this same client group in the determination and execution of market driven strategies.

1988 - 1996 ARTHUR ANDERSEN LLP (Washington, DC)

Partner

Involved in a broad variety of professional practice for private and public clients. Involved in developing and managing portfolio valuation services for institutional investors. Extensive experience in coordination of multi-state valuation studies involving large numbers of properties. Accomplishments included:

- Developed the methodology and coordinated the purchase price allocation of an acquisition by Rouse Teachers.
- Managed annual portfolio valuations for numerous institutional investors including Equitable, Allstate, and PaineWebber Properties, totaling over a billion dollars.
- Developed of methodologies for valuation of real estate collateralized participating loans for semi-annual client reporting.
- Provided various securitization services, including valuations and property reviews.

1971 - 1988 GA/Partners (Washington, DC)

Vice President

Provided real estate consulting services to a variety of government and developer clients. Provided real estate valuation services to a broad array of national clients. Accomplishments included:

- Developed and managed client relationships with major insurance companies, including John Hancock, SunAmerica, and MONY.
- Provided valuation services as part of the creation of a major publicly traded mortgage REIT.
- Provided services a part of issuance of a fairness opinion on an exception to a prohibited ERISA transaction.
- Consulted on numerous assignments, including project conceptualization, market evaluations, development economics, financial and investment strategies, business planning, and fiscal analysis

EDUCATION

Georgetown University, BSL, 1967

MEMBERSHIPS

General appraisal certification in the District of Columbia.

Jody F. Winter
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Vienna, Virginia 22182
703-821-0088
E-Mail: jwinter@jfwconsulting.com

Summary of Qualifications

Strong team leader with private sector and institutional experience in project management, strategic planning, real estate acquisition and development and asset/operations management. A demonstrated ability to balance significant details with ultimate project goals has produced a track record of delivering successful projects on-time and on-budget. Unique experience base covering high-level strategic planning and implementation, team coordination/process management, technical/financial analysis, client relations skills, and extensive oral and written communications.

Key strengths include:

- Team leadership and project management
- Successful implementation/management of multiple project assignments
- Ability to achieve results
- Leadership of highly visible and politically sensitive assignments
- Capacity to "think creatively outside the box"
- Diversity of experience in product types and transactions
- Appreciation for the many elements involved in complex real estate transactions
- Ability to assist clients in providing focus and developing statement of goals
- Reliability, integrity and perseverance
- Competency in written and oral communications

Summary of Experience

JFW Consulting, LLC Vienna, VA, July 2005 – present *Principal*

Project management services for profit and not-for-profit institutions on strategic real estate and business initiatives. Current projects include:

- Key member of team evaluating and selecting developer partner for institutionally owned land adjacent to campus. Managed selection of project team members (including legal counsel and brokerage team); coordinating internal management and board communications; assisting in developing institutional goals and objectives and participating in developer partner selection.
- Managing the procurement of university faculty and staff housing project. Leading project team through developer selection, development of goals and objectives, and creation of policies and procedures; creating financial proforma; and coordinating board communications.

- Managing the procurement of a university-based conference center/hotel. Leading project team through developer team selection process, review of alternative procurement strategies; creation of financial models; and board communications.
- Coordination of land assemblage project including development and implementation of negotiation strategy and negotiation of development agreements.
- Analysis of alternative uses for future redevelopment of commercial property in Annapolis, MD.
- Procurement of partner to develop and operate on-site childcare facility on university land. Managed selection of vendor. Currently coordinating design and operational components of implementation.

The George Washington University, Washington, DC, 1991 – March 2005
Senior Advisor/Director of Special Projects, 1994-March 2005

Leadership of highly visible and politically sensitive University projects for the Executive Vice President and Treasurer. Responsible for management of the following key strategic initiatives:

- Planning for the development of Square 54 (2.5 acre former Hospital site) including organization and facilitation of a strategic alliance with DC Office of Planning, program development, management of consultants and stakeholders, selection and negotiation of strategic partners and coordination of communications strategy.
- Development of a University communications initiative.
- Direction of a senior level planning task force.

Other responsibilities have included:

- Administration of real estate acquisition program in the D.C. area including three hotels, two apartment buildings and miscellaneous residential properties. Experience includes feasibility analysis for dozens of commercial and residential properties over a ten-year period.
- Management of complex renovation projects encompassing feasibility analysis and scope development, budgeting, code review, environmental remediation, contractor selection, construction management and project close-out.
- Management of acquisition, design, construction and operations of University Club and two hotels. Activities included due diligence, creation and management of budgets, establishment of policy and reports to management and board committees.
- Coordination of University-sponsored child care center including site selection and construction, operator selection and policy development.
- Development of a policy for and system of assessing financial, legal and other risks of accepting gifts of real estate by the University.
- Authored and managed the creative aspects of Annual Financial Report.

Director for Real Estate/Acting Director, 1992- 1994

Managed real estate investment portfolio of 1.2 million square feet of Class A office space, then-valued at \$127 million. Directed the functions of property acquisition, asset management, corporate leasing and special projects.

Successes included office systems upgrade to include financial modeling and asset management software, improved capital budgeting process, implementation of staff development program, enhanced long-term value of investment properties and expansion of a corporate real estate program to improve communications and reduce off-campus leasing costs.

Project Specialist, 1991- 1992

Managed pre-design phase of large-scale capital projects, initiated and managed campus-wide space utilization and migration study, analyzed feasibility of mortgage financing program and evaluated investment real estate opportunities.

MPC Associates, Washington, DC, 1988 - 1991

Project Manager

Supported non-profit clients in areas of strategic planning, commercial development and employer-assisted housing. Put into practice models for consensus building and project implementation.

GA Partners (Arthur Andersen), Washington, DC, 1987 - 1988

Associate

Provided market and financial feasibility analyses for commercial, residential and government real estate projects. Experience included site selection studies, occupancy analyses, land acquisition valuation and feasibility studies.

Economic Analysis Group, Washington, DC, 1986 - 1987

Consultant

Offered market, economic and financial analysis to law firms and Fortune 100 businesses for start-up specializing in telecommunications and litigation support services.

The MITRE Corporation, Bedford, MA/McLean, VA, 1979 - 1985

Technical Staff, Human Engineering

Evaluated computer hardware and software applications for compatibility with human engineering guidelines and standards on multi-million dollar defense contracts.

Education

The Wharton School

University of Pennsylvania

Master of Business Administration, May 1987

Cornell University

Bachelor of Science, Design and Environmental Analysis, May 1979

Current Affiliations: Member of Association of University Real Estate Officials (AUREO) and frequent presenter at Annual Meetings, Member of Commercial Real Estate Women (CREW), Chair of Long Range Planning Committee and Member of Board of Directors of Congregation Beth Emeth.

References available upon request.

Edward Boyles
Managing Director
Public Finance Atlantic Group, Charlotte, NC
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Edward Boyles is a graduate of The University of North Carolina at Chapel Hill, where he earned a B.S. degree in Business Administration with a concentration in Accounting. At BAS, Mr. Boyles serves as the senior banker for many of the firm's Virginia, North Carolina and South Carolina financings. He is a Managing Director and the manager of the BAS Public Finance Atlantic Group based in Charlotte, North Carolina.

Mr. Boyles was formerly with The Robinson-Humphrey Company and Donaldson, Lufkin & Jenrette in Charlotte and New York before joining BAS, and prior to that, worked with Peat, Marwick Main & Co., in Raleigh, where he acquired tax and accounting experience as well as becoming a certified public accountant. Mr. Boyles public finance experience encompasses a variety of transaction types and structures; in total, during his 20-year career, Mr. Boyles has served as the lead investment banker on over 150 governmental bond financings totaling several billion dollars in par amount. **A sampling of issuers Mr. Boyles has recently represented in Virginia include University of Virginia Foundation, Old Dominion University, City of Newport News EDA and Longwood University Real Estate Foundation.**

Greg Fawcett
Vice President
Public Finance Atlantic Group, Charlotte, NC
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Mr. Fawcett joined BAS in 2002 and has worked in the public finance industry for 8 years. During his career Mr. Fawcett has developed a broad base of experience participating as a financing team member on numerous types of governmental bond financings in the Southeast and Atlantic regions. Mr. Fawcett is experienced with all aspects of fixed and variable rate debt to include, structuring, rating process, credit enhancement, derivative products, legal and disclosure review, and sales & trading. **Virginia issuers Mr. Fawcett has recently worked with include Virginia State University Real Estate Foundation, City of Norfolk Parking System, Norfolk State E2F Foundation, Newport News EDA, Old Dominion University and Longwood University Real Estate Foundation.**

Prior to joining BAS, Mr. Fawcett practiced law in Charlotte, N.C. with Kilpatrick Stockton LLP and is a licensed attorney in North Carolina and Tennessee. He holds a Bachelor of Business Administration degree, and Juris Doctor degree, *cum laude*.

Fran Busby
Managing Director
Public Finance Atlantic Group, Charlotte, NC
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Ms. Busby has been an investment banker in the municipal finance field since 1987. After serving as the lead finance professional for Walt Disney Imagineering's acclaimed real estate project, Celebration, Ms. Busby has focused on real estate related municipal products such as special assessment districts, special tax districts, development districts, start up utility companies and tax increment finance districts.

Ms. Busby was responsible for the successful launch of Prager, Sealy & Co., LLC's mid-Atlantic Office. She has served as underwriter or financial advisor for real estate secured transactions in Maryland, Virginia, Florida, Colorado, Arizona, Ohio, Georgia, South Carolina and Delaware.

Ms. Busby has a MPA from Harvard University's Kennedy School of Government and a BA from the University of Florida.